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Soft Contacts

Hits: 6,877

Description: Powerful web-based software for Contact Management and Sales Force Automation. The sales team security model is flexible enough to handle any type of SALES TEAM hierarchy ... which enables the separation of leads (companies and contacts) on a sales team basis. Includes unlimited actions (ACTION HISTORY) for every contact. Soft Contacts also provides REMINDERS which will automatically alarm to alert you of a: tickle date, follow-up, meeting, etc. In addition, it records (and reports on) monthly planned, forecast, and actual sales figures for every sales person. Integrates easily with our other web-based solutions for: SHOPPING CART, project management (project manager), calendar/scheduling management, time sheets (time sheet management), order management, and help desk software (CRM) ... a big advantage over stand-alone software packages. Fully configurable and customizable ASP source code. This software covers UNLIMITED USERS and includes FREE UPGRADES for 1 year.

Resource Specifications

Version:	5.0
Platform(s):	windows
Price:	\$59.00
Date Added:	Mar 4th, 2002
Last Updated:	Jul 26th, 2007
Author:	Surf Highway Software

Average Visitor Rating:  **4.90** (out of 5)

Number of Ratings: 41 Votes

Average Member Rating:  **5.00** (out of 5)

Number of Reviews: 2 Reviews *Read Reviews...*

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Soft Contacts is the Best!, Mar 23rd, 2006

Reviewed By: SandraL

Soft Contacts has enabled us to organize our sales staff and maximize our speed when responding to customers. With the contact action history we are able to track every step taken with a prospect, and the reminders help to ensure that we stay in touch with customers frequently. We are happy with the software and the customer service.



Contact Management Excellence, Mar 29th, 2006

Reviewed By: gilesmonte

By using Soft Contacts, our hosting company has been able to streamline operations and dedicate more time to actually talking with prospects. The software is very intuitive and our sales staff really appreciate the action history for every contact. The searches and reports are very detailed and help us find customers quickly. Very Nice Software!